



## PREVIOUS SOLUTION

**OneDrive**  
**Sharepoint**  
**Egnyte**  
**Soonr**  
**Google Drive**

## CLIENT INDUSTRIES

**Finance**  
**Healthcare**  
**Legal**  
**Construction**  
**Education**

## Our Success Story



*Noverus Innovations, Inc. is a MSP, managed services covering numerous industries. 100% of their managed service clients use CentreStack.*

### Problem

A majority of Noverus Innovations (NI) clients had on-premise file servers and wanted to make the switch to the cloud, a file server replacement. Over the course of 9 years, NI worked with a variety of file server replacement solutions: OneDrive & Sharepoint, Soonr, Egnyte, and Google Drive.

All of these solutions did some things well, but none of them were a complete solution that could reliably replace a file server.

One of the biggest issues NI was having with these other solutions was with file syncing. Most of the solutions required a copy of each file on the client's computer. Many clients have hundreds of gigabytes or even terabytes of storage space, so maintaining that amount of storage on each computer is not a viable solution.

Another issue was with bug fixes and communication - NI would have a specific issue and often wait weeks if not months for a solution.

### Solution

Noverus Innovations started using CentreStack two years ago as a file server replacement solution. A key deciding factor was the file sync capability.

"CentreStack by default doesn't put any files on your computer, so that was a newer concept as we were switching. Some of our clients have a terabyte of storage, no one wants to have that much storage on each computer to maintain a file sync & share." - Stephen Monk, CEO, Noverus Innovations

The level of customer care when it comes to bug fixes and product updates has been an upgrade for NI over their previous solutions.

"With CentreStack we're on a weekly release cycle. We've gotten more accomplished in feature requests and bug fixes with them in 2 years than we did in 9 years with all the other platforms," said Stephen.



## Our Success Story

# CentreStack

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### Results

- ▶ 100% Cloud Storage - CentreStack does not require any on computer storage for file sync & share to work.
- ▶ Top Notch Customer Service - "With CentreStack, I never have concerns about getting a response. They have a customer focus-driven mentality, which has allowed me to take complete confidence in the platform," said Stephen.
- ▶ Office 365 Storage - Noverus Innovations has their Office 365 clients backing up all their autosaves in their CentreStack file servers.



**CentreStack is the best file server replacement solution on the market. They aren't just leading the market, but they basically created a new market - none of the other products can do the things that I can do with CentreStack.**

*Stephen Monk, CEO, Noverus Innovations*

